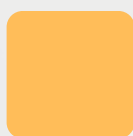


# How to Choose the *Right* Managed IT Services Partner

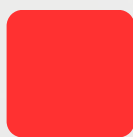
A proactive, progressive and professional MSP should have no issues providing these details openly or upon request. And if they can't, don't or won't...well it might be time to consider other options!

<b>MSP Selection Criteria Checklist*</b> <i>Add "1" in the relevant coloured box</i>	<b>Verbal Assurance Given</b>	<b>Evidence / Certification Not Provided</b>	<b>Evidence / Certification Provided</b>
Professional Indemnity Insurance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Public & Product Liability Insurance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Cyber Insurance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality Management System	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Information Security Management System	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Change Management System	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Essential Eight Maturity Model Level 3	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Microsoft Solutions Partner – Modern Work	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Customer Service Satisfaction	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<small>* Disclaimer: This tool represents a sample of potential selection criteria and does not represent an exhaustive list. Use of this tool does not replace a formal engagement, discovery and vetting processes, nor the regulatory and compliance checks organisations may be required to conduct relevant to their industry sectors, individual requirements and stakeholders.</small>	<b>TOTALS</b>		



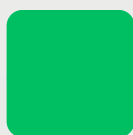
**Ask more questions and request evidence before proceeding**

If your highest check count sits in the Yellow – This is a warning sign that you should ask your current or prospective provider for more details in writing, including documented evidence of their credentials or certification.



**Major red flags identified**

If your highest check count sits in the Red or is greater than your score in Yellow – This is a Major Red Flag that your current or prospective provider either does not have these provisions in place and/or cannot back-up their verbal assurances with evidence.



**Progress to the next phase of your considerations**

If your highest check count sits in the Green – Then you're engaging with a provider that is aware of their critical role in your organisation's security and success. Their accreditation and certification efforts will give your business the protection and peace of mind you require.